

Eniva Career Path

Overview

FIELD COMPENSATION PLAN UNITED STATES

- Simple - Friendly - Powerful - Profitable

01 DIRECT SALES & PREFERRED CUSTOMER OVERRIDES

PC Overrides are the difference between Preferred Customer and Wholesale pricing which are paid to the Enroller.

02 WHOLESALE CLUB ORDER BONUS

Enroll someone with an Eniva Wholesale Club Membership and receive a **\$25 Club Order Bonus** on the products included with their membership.

03 BUSINESS BONUS

Achieve the following ranks and receive the applicable credit for each position.

Business Bonus			
Rank	Monthly Bonus	Duration	Your Bonus
Manager	\$45	3 Months	\$135bb
Area Manager	\$50	4 Months	\$200bb
Regional Manager	\$100	4 Months	\$400bb

This bonus is paid based on maintaining rank qualifier monthly. Business bonuses are awarded in the following month. Additional Details: see complete Eniva Career Path Guide.

04 AREA MANAGER BUILDER BONUS

Each time a Personally Enrolled Member achieves AM, you earn a \$200 cash Area Manager Builder Bonus from their product sales.

Area Manager Builder Bonus				
Min. Qual. Rank	Activity	Monthly Payment	Duration	Your Bonus
Area Manager	PE Area Manager	\$50	4 Months	\$200

Bonus is paid in the month following qualification. Additional Details: see complete Eniva Career Path Guide.

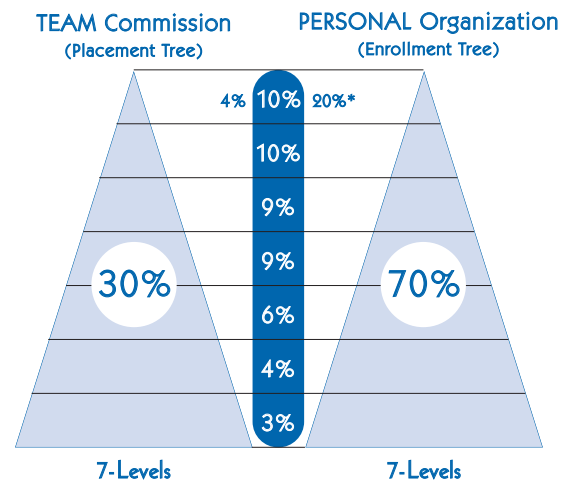
05 PERSONAL ORGANIZATION COMMISSIONS

You receive commissions on Commission Volume (CV) of purchases in your **Personal Organization (Enrollment Tree)**. You can receive up to 7 levels of pay based upon your qualifying rank position.

06 TEAM COMMISSIONS

You receive a **Team Commission** on Commission Volume (CV) of purchases in your Team placement tree. You can receive up to 7 levels of pay based upon your qualifying rank position.

The Eniva marketing structure uses a **Team Commission Placement Tree** and a Personal Organization enrollment tree to maximize growth and earnings. The percentages paid on each level are the same in each tree - with 30% paid through the Team Commission structure and 70% paid through the Personal Organization structure.



Additional Details: see complete Eniva Career Path Guide.

07 LIFESTYLE BONUS & CAR BONUS

Upon qualifying at the Area Manager level and building 3 legs of volume in your Placement Tree (Team Commissions), you can qualify for these bonuses.

Lifestyle Bonus						
Min. Qual. Rank	Purchase SO	Placement Legs	Leg Volume	Monthly Payment	Duration	Your Bonus
AM	\$99 SV	3	1000	\$100	24 Months	\$2,400
AM	\$99 SV	3	3000	\$200	24 Months	\$4,800

Bonus is paid in the month following qualification. Additional Details: see complete Eniva Career Path Guide.

Car Bonus				
Min. Qual. Rank	Placement Legs	Leg Volume	Duration	Monthly Payment
RM	3	5000	Ongoing	\$500

Bonus will be paid upon the completion of your 2nd month of qualification. See Car Bonus flier for full program details. Additional Details: see complete Eniva Career Path Guide.



Please view the complete Eniva Career Path Plan for detailed qualifications, online www.eniva.com.

08 INFINITY BONUS

You can earn up to 5 generations of bonus pay in your Personal Organization. A generation can include all ranks found in each of your Personal Enrollment Tree legs. A generation ends when another Infinity qualified individual is found, regardless of depth.

Infinity Bonuses									
Bonus	Infinity I	Infinity II	Infinity II	Infinity II	Infinity II	Infinity II	Infinity II	Infinity II	
Min. Rank	RD	END	CD	DCD	TCD	RCD	RVP	NVP	
Qualifiers	3	4	5	6	7	8	9	10	
Leg Volume	\$7,000	\$7,000	\$7,000	\$8,000	\$8,000	\$9,000	\$9,000	\$10,000	
Max	15k/mo	20k/mo	25k/mo	30k/mo	35k/mo	45k/mo	60k/mo	75k/mo	
Generational Pay	1	3%	4%	5%	6%	7%	8%	9%	10%
2	3%	4%	5%	6%	7%	8%	9%	10%	
3	3%	3%	3%	3%	3%	3%	3%	3%	
4			2%	2%	2%	2%	2%	2%	
5			1%	1%	1%	1%	1%	1%	

Additional Details: see complete Eniva Career Path Guide.

09 RANK ADVANCEMENT BONUS

These bonuses are designed to help Members experience lasting increases in their checks while building their residual incomes.

10 PRESIDENT'S CLUB REWARDS

Upon achieving qualification into the Eniva President's Club, individuals can qualify for remarkable gifts, bonuses and incentives.

Rank Pay Levels		
Qualified Rank	Levels of pay	Commission
PC/Wholesale Club Member	1	4/10/20*
PC/Wholesale Club Member	2	10%
Manager	3	9%
Area Manager	4	9%
Regional Manager	5	6%
Senior Regional Manager	6	4%
Executive Regional Manager & Above	7	3%

All commissions are paid on Commission Volume (CV). Additional Details: see complete Eniva Career Path Guide.

Rank Advancement Bonuses				
Rank	Monthly SV	Monthly Payment	Payments	Your Bonus
MNGR	300	\$45 bb	3	\$135 bb
AM	1,000	\$50 bb	4	\$200 bb
RM	2,000	\$100 bb	4	\$400 bb
SRM	5,000	\$125.00	12	\$1,500
ERM	10,000	\$166.67	12	\$2,000
RD	20,000	\$270.83	12	\$3,250
ND	40,000	\$416.67	12	\$5,000
END	65,000	\$535.71	14	\$7,500
CD	100,000	\$714.29	14	\$10,000
DCD	150,000	\$1,041.67	24	\$25,000
TCD	200,000	\$1,388.89	36	\$50,000
RCD	300,000	\$2,083.33	48	\$100,000
ECD	500,000	\$4,166.67	48	\$200,000
RVP	1,000,000	\$8,333.33	60	\$500,000
NVP	2,000,000	\$16,666.67	60	\$1,000,000

Additional Details: see complete Eniva Career Path Guide.

Rank Qualifiers & Commission Levels							
Levels of pay	Commission	Purchase/SmartOrder	Minimum Rank	PE	7-level Volume	Active PE AM	Bonus Requirement
1	4/10/20*	\$14 SV	PC/Club Member	1 w/\$14 SV			
2	10%	\$69 SV	PC/Club Member	2 W/\$69 SV			
3	9%	\$69 SV	Manager	3 W/\$69 SV	300		
4	9%	\$69 SV	Area Manager	4 W/\$69 SV	1000		
5	6%	\$99 SV	Regional Manager	5 W/\$69 SV	2000	1	
6	4%	\$129 SV	Senior Regional Manager	6 W/\$69 SV	5000	2	Lifestyle - 1
7	3%	\$129 SV	Executive Regional Manager	7 W/\$69 SV	10000	3	Lifestyle - 2
7		\$129 SV	Regional Director	↓	20000	↓	Car Bonus
7		\$129 SV	National Director		40000		Infinity - I
7		\$129 SV	Executive National Director		65000		Infinity - I
7		\$149 SV	Crown Director		100000		Infinity - II
7		\$149 SV	Double Crown Director		150000		Infinity - II
7		\$149 SV	Triple Crown Director		200000		Infinity - II
7		\$149 SV	Royal Crown Director		300000		Infinity - II
7		\$149 SV	Executive Crown Director		500000		Infinity - II
7		\$174 SV	Regional Vice President		1000000		Infinity - II
7		\$174 SV	National Vice President		2000000		Infinity - II

Rank Advancement Leg Requirement

25K
30K
40K
50K
60K
100K
150K
200K

The maximum volume to be used in any single leg toward volume requirement for rank advancement

*First-level commissions can be increased from 4% to 10% with a SmartOrder/purchase of \$129 SV or more. Most Eniva business owners at the AM level and above qualify at the 10% level. First-level commissions can be increased to 20% with a \$129 SV SmartOrder/purchase and 2,500 SV in first-level volume in the Personal Enrollment Tree.

Please view the complete Eniva Career Path Plan for detailed qualifications online www.eniva.com.